



Free Summer Series July 20-29, 2021
Introduction to
U.S. Bid Protests



Session 3 – Addressing the Merits & Preaward Protest Grounds

Session – Please register	Guests	Reading	
1. Introduction Tuesday, July 20, 2021, 6-8 pm ET	Craig Holman – Welcome Judge Patricia Campbell-Smith, U.S. Court of Federal Claims Ralph White, U.S. Government Accountability Office (GAO) Andrew Shipley & Daniel Chudd (principal authors, <u>Bid</u> Protests)	Ch. 1 – History Ch. 2 – Forums	Andrew E. Shipley and Daniel E. Chudd PRINCIPAL AUTHORS AND EDITORS
2. Procedural Issues Thursday, July 22, 6-8 pm ET Kendra Perkins Norwood Joshuah Turner		Ch. 3 (Standing, Etc.) Ch. 4 (Stays) Ch. 5 (Protective Orders)	FORMATION OF GOVERNMENT CONTRACTS Fourth Edition
3. Addressing the Merits Tuesday, July 27, 6-8 pm ET	Nathan Castellano Sonia Tabriz	Ch. 6.A (Protest Grounds: Pr Award)	JOHN CIBING, JR. RALPH C. NASH JR. CHRISTOPHER R. YUKINS
4. Protest Grounds Thursday, July 29, 6-8 pm ET	Marcus Childress Kristen Ittig	Ch. 6.B (Protest Grounds: Po Award)	ost- Washington university





Guests

Sonia Tabriz & Nathaniel Castellano

Arnold & Porter

Responding to the Merits -- Three Pathways for Protest



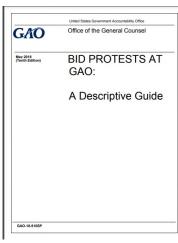


Federal Acquisition Regulation (FAR) 33.103 & Agency Supplements Acquisition.gov

U.S. Court of Federal Claims

Appendix C - PROCEDURE IN PROCUREMENT PROTEST CASES PURSUANT TO 28 U.S.C. § 1491(b)





Protest Options

Agency-Level Protests

- To Agency
- Subsequent protests allowed to independent agency or court

Independent Agency

 In U.S. federal government: Government Accountability Office (GAO)

Court

 In U.S federal government: Court of Federal Claims

Agency-Level Protests

STEPPING STONES TO REFORM:

MAKING AGENCY-LEVEL BID PROTESTS EFFECTIVE FOR AGENCIES AND BIDDERS BY BUILDING ON BEST PRACTICES FROM ACROSS THE FEDERAL GOVERNMENT

Draft Report: May 1, 2020

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George Washington University School of Law

Washington, D.C.

• Informal and inexpensive – typically letter to contracting officer or designated official (FAR 33.103), setting forth:

- Protester
- Solicitation/contract number
- Legal/factual grounds (including prejudice)
- Basis for standing
- Timeliness
- Requested ruling and form of relief

Stay of award or performance – subject to override

- Little (if any) discovery
- Best efforts to resolve within 35 days
- Agency-level protests "are best employed to address the most obvious of errors or to put an agency on notice of perceived problems" – text, page 14



GAO Protests





Court of Federal Claims Protests

- Formal and structured and often more expensive
- APA standard of review
- Broader administrative record
- No strict timeliness rules
- No statutory/automatic stay
- "Second-bite" protests
- Appeals are to the US Court of Appeals for the Federal Circuit

COFC: Procedures

Pre-filing Notice

Complaint and Initial Filings

- Complaint
- Civil cover sheet
- Disclosure statement
- Motion to file under seal
- Redacted complaint
- Motion for protective order
- Request for preliminary injunctive relief
- •Filing fee

Intervention

Initial status conference and scheduling order

Temporary Restraining Order (TRO) / Preliminary Injunction (PI)

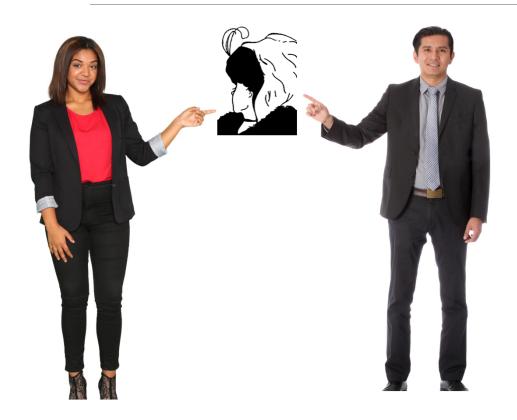
Administrative record

Motion for judgment on the administrative record

Decision and Appeal

Pre-Award Protest Grounds

Patent Ambiguities



- Patent ambiguity = two reasonable persons could interpret the same provision in different ways
- If not protested before bids or proposals are due, the patent ambiguity cannot be raised later as a ground for protest
 - Question: Why does the law force vendors to protest patent ambiguities before offers or proposals are due?



Failure to Provide Full and Open Competition

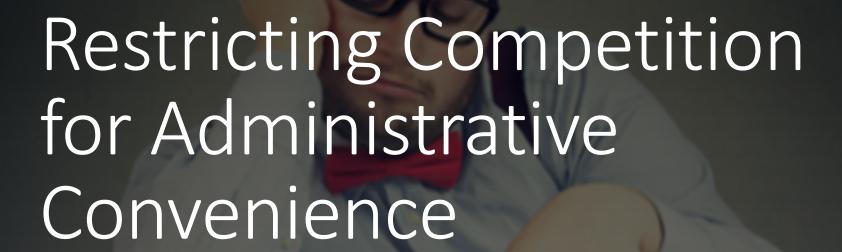
- Only one responsible source
- Unusual and compelling urgency
- Industrial mobilization
- International agreement
- Authorized or required by statute
- National security
- Public interest
- Question: the law often requires the agency to prepare a written justification and (sometimes) publish notice of a procurement using other than full and open competition – is this sensible?





Restricting
Competition
Based on Lack
of Advance
Planning

QUESTION: SHOULD AGENCIES BUILD THE POSSIBILITY OF A PROTEST INTO TIMELINES FOR A PROCUREMENT?



QUESTION: WHY WOULD GAO OBJECT TO SOMETHING (SUCH AS "BUNDLING") WHICH REDUCES ADMINISTRATIVE COSTS?



Failure to Provide Fair Opportunity to Compete Under Multiple-Award IDIQ Contracts

QUESTION: IS THIS PROTEST OVERSIGHT MORE IMPORTANT NOW THAT CONGRESS HAS ALLOWED "NO-PRICE" IDIQ CONTRACTS?

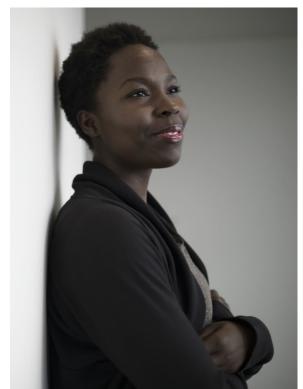


Orders That Exceed the Scope of the Underlying Contract

QUESTION: WHY DO WE MEASURE THE MATERIALITY OF THE SCOPE CHANGE BY THE REASONABLE ANTICIPATION OF THE ORIGINAL BIDDER?

Failure to Observe Socioeconomic Requirements

QUESTION: WHY NOT LEAVE IT TO CONTRACTING OFFICIALS' DISCRETION TO ENSURE THAT SOCIOECONOMIC GOALS IN PROCUREMENT ARE BEING MET?









Improper Cancellation of a Solicitation

QUESTIONS: WHY DO CONCERNS ARISE IF AN AGENCY CANCELS A SOLICITATION? WHAT DOES IT MEAN TO ASSESS THE "REASONABLENESS" OF THAT DECISION?





Solicitation Terms Conflict with Statutory or Regulatory Requirements

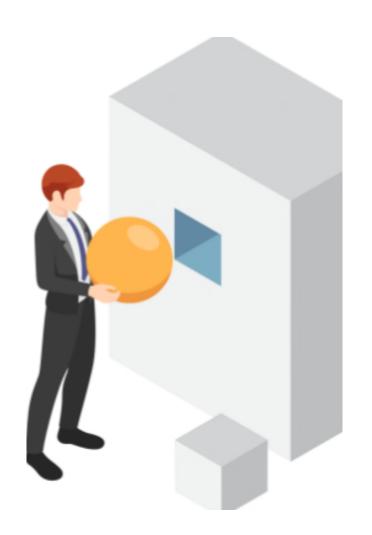
QUESTION: ARE SOME LEGAL REQUIREMENTS MORE IMPORTANT THAN OTHERS? DO CONTRACTING OFFICIALS HAVE MORE DISCRETION IN SOME AREAS?





Commercial Item Procurements

QUESTION: WHY DOES IT MATTER IF THE GOVERNMENT BUYS COMMERCIAL ITEMS ON NON-COMMERCIAL TERMS?



Unreasonable Evaluation Methodology or Criteria

QUESTIONS: WHAT IF THE AGENCY PROPOSES AN EVALUATION METHODOLOGY BASED PURELY ON NUMERICAL SCORING? AND WHY DO AGENCIES HAVE MORE DISCRETION REGARDING WHICH CRITERIA TO APPLY IN EVALUATING PROPOSALS?



Change In Requirements

QUESTION: HOW CAN AN AGENCY STRUCTURE A SOLICITATION TO WITHSTAND CONSTANTLY CHANGING REQUIREMENTS?

Improper Bundling

QUESTION: WHY DOES GAO HOLD THAT "WHEN CONCERNS OF ECONOMY OR EFFICIENCY ARE BEING WEIGHTED AGAINST MAXIMIZING COMPETITION, CICA [COMPETITION IN CONTRACTING ACT] AND THE IMPLEMENTING REGULATIONS REQUIRE THAT THE SCALES BE TIPPED IN FAVOR OF MAXIMIZING COMPETITION"







Improper
Disclosure of
Proprietary
Information

QUESTION: WHY
WOULD A
GOVERNMENT
PROTECT A PRIVATE
VENDOR'S PRIVATE
INFORMATION?



Insourcing

QUESTION: WHY MIGHT INSOURCING BE CONSIDERED A "PROCUREMENT" DECISION? WHY NOT?

Videoconference – please <u>register</u> for link	Guests	Reading (all from ABA <u>Bid</u> <u>Protests</u> text except as noted)	Videos (on YouTube) – please review before videoconference	C
1. Introduction Tuesday, July 20, 2021, 6-8 pm ET Session 1 Recording (1 hour 54 mins) Session 1 Slides	Craig Holman – Welcome Judge Patricia Campbell- Smith, U.S. Court of Federal Claims Ralph White, U.S. Government Accountability Office (GAO) Andrew Shipley & Daniel Chudd (principal authors, Bid Protests)	Ch. 1 – History Ch. 2 – Forums Optional reading: M. Schaengold, T.M. Guiffré & E. Gill, Choice of Forum for Federal Government Contract Bid Protests, 18 Fed. Cir. B.J. 243 (2009)	By C. Yukins: Welcome (3:11) Bid Protests: An Overview (26:43)	
2. Procedural Issues Thursday, July 22, 6-8 pm ET Session 2 Recording (1 hour 46 mins.) Session 2 Slides Live Session Chat		Ch. 3 (Standing, Etc.) Ch. 4 (Stays) Ch. 5 (Protective Orders)	By Victoria Christoff: 2a – Chapter 3 – Standing, Timeliness and Whether to Protest (16:11) 2b – Chapter 4 – Stays, Overrides & Injunctions (10:28) 2c – Chapter 5 – Protective Orders (8:14)	Conclusion PLEASE WATCH PREP VIDEOS FOR SESSION 4 - THURSDAY - JULY 29
3. Addressing the Merits Tuesday, July 27, 6-8 pm ET	Nathan Castellano Sonia Tabriz	Ch. 1 (procedures) Ch. 6.A (Protest Grounds: Pre-Award)	By C. Yukins: 3a – Addressing the Merits (15:59) 3b1 – Preaward Protest Grounds – Part 1 (19:30) 3b2 – Preaward Protest Grounds – Part 2 (20:02)	– 6 PM ETTOPICS FOR NEXT SESSION: POST-AWARD PROTEST GROUNDS
4. Post-Award Protest Grounds & Next Steps in Reform Thursday, July 29, 6-8 pm ET	Marcus Childress Kristen Ittig David Drabkin	Ch. 6.B (Protest Grounds: Post-Award)	By C. Yukins: 4a – Chapter 6.b – Post- Award Grounds for Protest (28:56) 4b – Next Steps in Bid Protest Reform (18:51)	NEXT STEPS IN PROTEST REFORM

Reading (all from ABA <u>Bid</u> Videos (on YouTube) –