

INVENTORY OF METHODS, PROCEDURES, PROCESSES, CONTRACT TYPES AND CONTRACT FORMS

“Conventional” Procurement Methods

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|---|---|---|
| 1. Auction | 40. Fixed-price-incentive
upfront firm target | 72. Panel agreement |
| 2. Authority | 41. Fixed-price-incentive
upfront initial target | 73. Percentage contract |
| 3. Award | 42. Fixed-price with award fee | 74. Petty cash |
| 4. Basic agreement | 43. Framework agreement | 75. Piggy-back |
| 5. Basic ordering agreement | 44. Framework agreement –
One stage | 76. Price quotation |
| 6. Best and final offer (BAFO) | 45. Framework agreement –
Two stage | 77. Public private partnership
(PPP) |
| 7. Blanket purchase
agreement | 46. Framework agreement –
Open | 78. Purchasing agent /
outsourced |
| 8. Break-out procurement | 47. HYBRID | 79. Purchasing card |
| 9. Category specific | 48. Indefinite-delivery /
Indefinite and maximum
quantity, exclusive single
supplier | 80. Purchasing cooperative |
| 10. Catalogue | 49. Indefinite-delivery /
Indefinite and maximum
quantity (within limits) | 81. Rapid delivery system |
| 11. Comparative selection | 50. Indefinite-delivery /
Indefinite quantity multiple
suppliers | 82. Remeasurement contract. |
| 12. Competitive bid | 51. Indefinite-delivery /
Indefinite quantity multiple
agency contract | 83. Request for bid |
| 13. Competitive dialogue | 52. International / Global
sourcing | 84. Request for bid/proposal
with negotiation |
| 14. Competitive flexible
procedure | 53. Intra-government | 85. Request for bid/proposal
with consecutive
negotiation |
| 15. Competitive negotiations | 54. Invitation to pre-qualified
bidders | 86. Request for bid/proposal
without negotiation |
| 16. Co-sourcing | 55. Legal / contract types and
contract forms | 87. Request for expression of
interest (EOI) |
| 17. Cost contract | 56. Letter contracting | 88. Request for information
(RFI) |
| 18. Cost-plus-a-percent-of-cost | 57. Light touch contract | 89. Request for proposal (RFP) |
| 19. Cost-plus-award-fee | 58. List of suppliers | 90. Request for qualification
(RFQual) |
| 20. Cost-plus-fixed-fee | 59. Limited bidding | 91. Request for quotation
(RFQ) |
| 21. Cost-plus-incentive | 60. Long term agreements
(LTA) | 92. Retainer and success fee |
| 22. Cost-sharing | 61. Low value procurement. | 93. Reverse auction |
| 23. Cost-reimbursement
contract types: | 62. Lump sum | 94. Set aside |
| 24. Definite-quantity / Indefinite
delivery (DQ/ID) | 63. Master agreement | 95. Short form contract |
| 25. Deviations | 64. Multiple source | 96. Single source |
| 26. Direct (one supplier)
negotiation | 65. Multiple Award Schedule
(MAS) | 97. Smart contract |
| 27. Dynamic market | 66. Multi-stage | 98. Sole source |
| 28. Dynamic purchasing
system (DPS) | 67. Negotiation | 99. Specification types |
| 29. Early market engagement /
market research | 68. Offtake agreement | 100. Tentative procurement
method |
| 30. Electronic procurement* | 69. Open book contracting | 101. Term contract |
| 31. Emergency | 70. Other means | 102. Thresholds |
| 32. Evaluation / selection /
ranking methods | 71. Partnership | 103. Time and materials
contract/arrangement |
| 33. Evergreen | | 104. Time |
| 34. Exigent | | 105. Trading partner agreement |
| 35. Expression of interest
(EOI) | | 106. Transversal term contract |
| 36. Firm-fixed price (FFP) | | 107. Two-stage bidding |
| 37. Firm-fixed-price, level-of-
effort R&D term contract | | 108. Unit price contract |
| 38. Fixed initial price,
redetermined in advance | | 109. Urgent |
| 39. Fixed-price economic price
adjustment | | 110. Variation / extension |

Procurement of Innovation Methods

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| 1. Agile acquisition | 17. Funding and grant instruments | 34. Public private innovation partnership (PPIP) |
| 2. Authority | 18. Fusion procurement | 35. Qualification methods |
| 3. Betterment | 19. HYBRID | 36. Rapid fielding |
| 4. Broad agency agreements | 20. Highest Technically Rated Offeror with Reasonable Price | 37. Rapid prototyping |
| 5. Challenge-based acquisition | 21. Indigenous innovation | 38. Rates only for price evaluation |
| 6. Commercial simplified development procedures | 22. Incentive prizes | 39. Remote acquisition |
| 7. Commercial solutions opening (CSO) | 23. Innovation partnership | 40. Request for ideas (RFI) |
| 8. Community participation procurement | 24. Joint venture partnership authority | 41. Request for proposal (RFP) |
| 9. Contest | 25. Laboratories | 42. Self-scoring model |
| 10. Discovery | 26. Major capability acquisition | 43. Small Business Innovation Research (SBIR) |
| 11. Enhanced contract type conversions | 27. Modular contracting | 44. Small Business Technology Transfer (STTR) |
| 12. Firm-fixed-price, level-of-effort R&D term contract | 28. Milestone-based competition | 45. Staged contracts |
| 13. Fast, Inexpensive, Restrained, Elegant (FIRE) | 29. Negotiations and dialogue | 46. Unsolicited bids / proposals |
| 14. Federal and State Technology (FAST) | 30. On/Off Ramp | 47. Urgent Capability Acquisition |
| 15. Firm estimated price with retrospective price redetermination within the ceiling for R&D | 31. Other Transaction | |
| 16. Forward commitment procurement | 32. Pre-Commercial Procurement (PCP) | |
| | 33. Public procurement of innovative solutions (PPI) | |

Disposal / Income Generating*

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| 1. Asset recovery | 15. Electronic auction | 29. Request for qualification |
| 2. Auction | 16. Emergency | 30. Restricted (pre-qualified) competitive selection |
| 3. Authority | 17. Employee sales | 31. Salvage |
| 4. Award types | 18. Fixed price highest quality | 32. Servitude |
| 5. Category specific | 19. Grandfathering | 33. Single source |
| 6. Comparative selection* (Beauty contest) | 20. Lease | 34. Sole source |
| 7. Contract types | 21. Limited bidding | 35. Third party |
| 8. Concession | 22. Lotteries | 36. Trade-in |
| 9. Controlled dumping | 23. Multiple source | 37. Transfers |
| 10. Destruction; Recycle; Scrapping or Destroying | 24. Open competitive selection | 38. Urgent |
| 11. Direct income | 25. Primogeniture (first come first served) | 39. Unsolicited |
| 12. Direct negotiation | 26. Public auction | 40. Written price quotations |
| 13. Disposal to manufacturer | 27. Queues | |
| 14. Donations | 28. Request for Expression of Interest (EOI) | |

* Included as the definition of “procurement” in South Africa’s Public Procurement Act 28 of 2024, includes disposals and income generating contracts