





## **Presentation Topic**



Damages for lost opportunities in EU Public Procurement Law

## The Departure Point



- Art 2(1)c Remedies Directive 89/665/EEC
  - damages must be available to "persons harmed by an infringement"

- Art 2(7) Remedies Directive for Utilities Sector 92/13/EEC
  - Special regime for recovery of bid costs
  - Claimant must only prove infringement and "that he would have had a real chance of winning the contract and that, as a consequence of that infringement, that chance was adversely affected"

## **A Turning Point?**



- CJEU 6.6.2024, C-547/22 (INGSTEEL)
  - Damages claimed under the Remedies Directive "may cover the loss or damage suffered as a result of the loss of opportunity"
  - Damages for lost opportunities ≠ damages for lost profits
  - Reference to case concerning EU Institutional liability regime

→ General concept of damages for loss of opportunity in EU Procurement law?

# Which Way Forward? – Possible Future Developments



- "Institutional Liability Approach" → loss of opportunity as an autonomous head of damages
- "Utilities Sector Approach" → claim for bid costs made available on basis of real chance as compensation for the loss of opportunity

→ Revision of Art 2(1)c of Remedies Directive for adequate balance of protection of diverging interests

# Thank you for your attention!





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